

REFERRAL BONUS OPPORTUNITIES FOR ADFINITAS HEALTH EMPLOYEES

The best opportunities for adding new clinicians to our staff and new clients to our service is through word of mouth. And there's no one better to make these referrals than you—the physicians, APPs, and employees who realize the benefits of working with Adfinitas.

Through our recently enhanced **Clinician Referral Bonus Program** and our newly launched **Business Development Referral Bonus Program**, you have the opportunity to be rewarded for your referrals. Please see the details of both programs on the following pages.

CLINICIAN REFERRAL BONUS PROGRAM

Overview

We recognize that the best leads come from internal referrals. Our Clinician Referral Bonus program is designed to reward your commitment to quality healthcare and help us grow by adding new like-minded physicians, and advanced practice providers (APP) to our team.

Criteria

We've kept the eligibility criteria simple and achievable:

- All Adfinitas Health employees, except Corporate Director levels and above, Human Resources, and Recruitment personnel, are eligible for the referral bonus.
- The provider must not currently be affiliated with Adfinitas or one of our related groups.
- To qualify for the full bonus amount, the referral must be a full-time physician or APP and remain employed by Adfinitas Health for a minimum of six (6) months.
- You must be an active Adfinitas Health employee at the time of bonus payout.
- Complete the referral form (accessible on the Employee Portal and on the Adfinitas website) before the candidate's initial contact with Recruitment. Note that direct contact with recruiters or corporate staff doesn't count as bonus eligibility.



Referral Bonus Tiers and Payouts

Full-time Hospitalist/Post-Acute Physician Referral

- Bonus: \$5,000
- Enjoy 50% after 90 days of employment
- Receive the remaining 50% after 6 months of employment

Full-time NP/PA with Minimum 1 Year Hospitalist Experience Referral*

- Bonus: \$5,000
- Enjoy 50% after 90 days of employment
- Receive the remaining 50% after 6 months of employment

Full-time NP/PA with Minimum 2 Years of Hospitalist Experience Referral*

- Bonus: \$7,500
- Enjoy 50% after 90 days of employment
- Receive the remaining 50% after 6 months of employment

Full-time NP/PA with Minimum 3 Years of Hospitalist Experience Referral*

- Bonus: \$10,000
- Enjoy 50% after 90 days of employment
- Receive the remaining 50% after 6 months of employment

Full-time NP/PA Post-Acute Referral

- Bonus: \$5,000
- Enjoy 50% after 90 days of employment
- Receive the remaining 50% after 6 months of employment

PRN Hospitalist/Post-Acute Physician Referral

- Bonus: \$1,000
- Enjoy your bonus after completing 6 shifts

PRN NP/PA Hospitalist (who qualifies for APP onboarding training waiver) Referral

- Bonus: \$1,000
- Enjoy your bonus after completing 6 shifts

PRN NP/PA Post-Acute Referral

- Bonus: \$1,000
- Enjoy your bonus after completing 6 shifts

^{*}Must receive the APP onboarding training waiver to qualify as an "experienced" hospital medicine APP. APP referrals who qualify for APP onboarding training program are not eligible for a referral bonus.



BUSINESS DEVELOPMENT REFERRAL BONUS PROGRAM

Full-service Hospital Medicine or Critical Care Program at an Acute Care Hospital

- Bonus of \$1,000 if you secure a meeting with a member of hospital administration to discuss an HM or CC partnership.
- Bonus of \$10,000 if the hospital signs a 3-year partnership agreement with Adfinitas Health, \$5,000 to be paid upon contract start and \$5,000 to be paid upon contract profitability after 6 months.

Medical Services contract with a Post-Acute Care Facility

- Bonus of \$300 if you secure a meeting with a member of PAF administration to discuss providing medical services.
- Bonus of \$1,000 if the facility signs and agreement with Adfinitas Health, \$500 paid upon start of service and \$500 paid upon contract profitability after 6 months.

Eligibility

We've kept the eligibility criteria simple and achievable:

- All Adfinitas Health employees are eligible to receive the bonus with the exception of Corporate Director levels and above.
- You must be able to facilitate a meeting with hospital or post-acute facility administration and a member of Adfinitas Health's Business Development team, and the facility should be one we aren't already in discussions with.
- You must be an active employee with Adfinitas Health at the time of bonus payout.
- To tie your name to the referral, you must complete the Business Development Referral Bonus Form (accessible on the Employee Portal and on the website).

REFERRAL BONUS PROGRAM FORMS

CLICK HERE to access the Clinician Referral Bonus Program Form.

CLICK HERE to access the Business Development Referral Bonus Program Form.